

## Further Business Expansion By Birkan Engg.: Commencement Of Production From Another Imported Hi-Tech Tempering Plant

Sahibabad (Uttar Pradesh) based country's well known glass processing company Birkan Engineering Industries Ltd (Glass Division) recently expanded its business by setting up another hi-tech imported tempering furnace and the production of world class quality tempered / heat strength glass, from the above furnace, has commenced early in the current FY 2017-18. Tempered glass of 2.5 - 10 mm thickness of 2' x 8' sizes are manufactured from the above plant which has been imported from China's well known glass processing machinery manufacturing company.

It may be recalled that Birkan Engineering Industries Ltd. 7 years ago had imported a hi-tech tempering furnace from China's world famous glass processing machinery manufacturing company- Land Glass Technology Company Ltd for tempering the glass for various purposes like architectural, flat automotive, solar etc, way back in 2010. Commercial production of world class quality tempered / heat strength glass of 4 to 19 mm thickness of 6' x 10' sizes, from



this plant, started from 12th Mar, 2010. There has been a huge demand, for the material, manufactured by the company due to company's efficient management, world class quality product and prompt customer service. Even after utilizing 100% of its production capacity, the company was unable to meet the demands of its valuable customers and so at last the company had to establish two tempering plantsone in 2012 and another in 2017. Company's far-sighted and dynamic managing Director, Mr. Mukesh Gupta, told to the Chief Editor of this Journal in a meeting that we



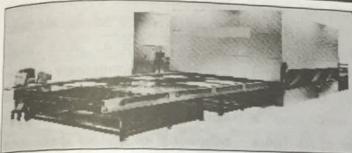
coordinated the production programme of the three above tempering furnaces and decided that thicker (8 to 19 mm) tempered / heat strength glass from the first tempering furnace and thinner (3 to 6 mm) tempered / heat strength glass from the second tempering furnace and for lighting & solar purposes tempered glass will be manufactured from this newly established third furnace so that the demand of their valuable customers are met at once without any delay and also there will be a reduction in the production cost due to production efficiency.

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## Manufacturing Facilities Of The Company







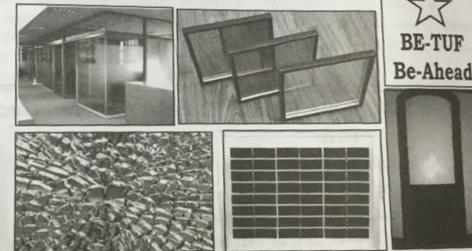




## Product Range of The Company

- Tempered/Heat Strengthened Glass
- Heat Soaked Glass
- Double Glazed Insulated Glass
- Laminated Glass
- Solar Tempered Glass
- Silver Mirror
- Shield Window Glass
- uPVC Windows
- Frameless Tempered Doors
- Frameless Aluminium Windows
- Double Glazed Windows
- Shower Cubicles
- LED Street Lights Tempered
- Glass Hardwares And Fittings, etc.

Glass Division of Delhi and Sahibabad (UP) based M/s Birkan Engineering Industries Pvt Ltd (which is engaged in the Production of quality mirrors, safety and insulated glasses for the past 27 years) is counted as country's well established and trusted firm in supplying above types of glasses to the Indian



Railways. In the initial stage, the company's above business of supplying glasses to the Railways was of mere few lakhs, but in the course of time, due to the quality of products and competitive rates, the company's business deal with the Railways has grown in multiplication and today the

sales turnover of the company is estimated twenty five crores out of which 35-40% comes from Railways.

It may be recalled that the 59 year old visionary MD of the company, Mr. Mukesh Gupta is a well-educated, vast experienced, hard working and farsighted businessman. He

started his business career by working as an Accounts Officer with Birla Group in 1984 after completing his graduation (B.Com) from Meerut University in 1981 and thereafter FCA (CA) degree in 1983. He also worked for 6 years with country's well known TV manufacturing company- Crown as Senior Material Manager (Purchase and Store). In 1989-91, he set up a tempering glass industry under the name of 'Reliability Safety Glass Ltd' in Surajpur, Greater Noida (UP) and Birkan Engineering Industries Pvt. Ltd with 50% partnership with his nephew. The partners parted ways in 2000 and Reliability Safety Glass Ltd went to his nephew, Mr. Sandip Gangal and

M/s Birkan Engineering Industries Ltd went to Mr. Mukesh Gupta. The factory of M/s Birkan Engineering Industries Ltd is situated in Sahibabad Industrial Area and its registered office is in Madhu Vihar, Patparganj, New Delhi.

Mr. Gupta is not only a successful businessman but also a very social personality. He is actively involved in social activities. He was the Secretary of Greater Noida Entrepreneurs Association from 1996-2000 and President of Rotary Club from 2000-2001. He was also a nominated member of All India Handloom Board, Ministry of textiles at centre, India in 2005.

Under the able guidance of Mr. Gupta, M/s Birkan

Engineering Industries Ltd is attaining success year after year. Mr. Gupta's young son, Robin Gupta (Mechanical Engineer) has joined the company 7 years ago as an Executive Director and is playing a vital role in the business development of the company.

It is said that there is a lady behind every successful man. Same is true for Mr. Mukesh Gupta. His wife, 56 year old, Mrs. Geeta Gupta, has also contributed immensely in his success. She is a well-educated and social lady. She has done her schooling as well as graduation from country's famous educational institution Vanasthali Vidhyapeeth, Rajasthan.